



Technology Training Centre Report for MPTA AGM 26/03/2020

The Technology Training Centre was established in 2007 and is a wholly owned subsidiary of MPTA. It's sole purpose is to deliver training and development initiatives to MPTA Members and other interested parties.

2019 Course Activity: 2019 results have been positive with a total revenue of \$216,558 being invoiced by TTC for course fees in 2019 – this is massive 42% increase on the figures for the previous year. An encouraging result which has been boosted by those enrolled in the apprenticeship requiring training.

In 2019 the following courses were run:

Course	# of participants	\$ revenue (excl. gst & exps)
2 x Milk Quality & Grade T/shooting	22	\$ 5,320.00
2 x Small Drinking Water Supplies	15	\$ 11,960.00
5 x Milking Machine Testing	49	\$ 135,540.92
Milking Machine Testing Refresher	8	\$ 3,850.00
2 x Milking Block Course (Cleaning Evaluation, Milk Delivery, Milk Quality, Mastitis & Liner Selection)	17	\$ 22,472.50
3 x Pump Selection	19	\$ 14,760.00
1 x Farm Water Reticulation	3	\$ 2,400.00
2 x Farm Dairy Effluent Hydraulic Design	11	\$ 11,425.00
Stray Voltage Online	14	\$ 3,212.72
Liner Selection Online	11	\$ 2,772.71
1 x Liner Selection & Troubleshooting	12	\$ 2,000.00
Intro to Milking Machine Testing Online	3	\$ 875.00
22 courses	184	\$ 216,588.85

The stable uptake of our courses in 2019 brought about a healthy surplus of \$71,436.54, which has been paid to MPTA as Course Royalties - this is a charge for Technology Training Centre to use MPTA's course material and IP each year. The allocation and transfer of this amount results in Technology Training Centre recording zero profit for the 2019 year.

With a stable payout, the requirement for apprentices to undergo our training courses and the new ISO testing training to be undertaken, we are optimistic that 2020 will continue the positive trend and repeated interest and uptake of our training.

Financial Report:

As at 25/03/20 TTC has \$14,717.07 cash in the bank, plus debtors of \$13,392.44, less creditors of \$907.67 - giving a net position of \$27,201.84

Looking to the Future:

With the need to retrain every milking machine tester in the ISO testing methods over the next two years we will have a busy schedule of training ahead of us. The new ISO training will

bring about a much more professional and modern learning platform set up at the training centre and we look forward to hosting learners throughout the year.

With the number of apprentices now over 50, the surety of ongoing training for these learners, and new learners yet to come, brings a positive outlook for our training and for the future of the industry as we provide the skills these apprentices need to become highly competent and knowledgeable industry professionals. The Government initiative of two years fee free training for our apprentices is a substantial boost to the affordability of employers taking on new apprentices.

For our training to be successful it is crucial that we have the support from our Members by placing participants on courses – courses that are designed with our Member's needs in mind. Thank you to those Members who have supported our training courses over the past years and I look forward to continued Member support throughout this year.



Maria Scott
Executive Officer
Technology Training Centre

Date: 26/03/2020