



## Technology Training Centre Report for MPTA AGM 14/03/17

The Technology Training Centre was established in 2007 and is a wholly owned subsidiary of MPTA. It's sole purpose is to deliver training and development initiatives to MPTA Members and other interested parties.

**2016 Course Activity:** The effects of the extremely low dairy payout hit not only our Members but can also be attributed to the struggle to secure numbers on our training courses throughout the year. A total of only \$73,815.80 + gst was invoiced by TTC for course fees in 2016 – a massive 52% down on the 2015 and 62% down on the year prior.

Water courses, have continued to take a drop in uptake with only two courses run last year (to the same Member Company) compared to the 16 water courses delivered in 2014.

In 2016 the following courses were run:

Course	# of participants	\$ revenue (excl. gst & exps)
Introduction to Milking Machines (online)	9	\$ 2,350.00
Stray Voltage (online)	1	\$ 275.00
1 x Principles of Milking Machine Hygiene	7	\$ 3,500.00
1 x Liner Selection	4	\$ 840.00
1 x Mastitis & Liner Selection incl. T/shooting	6	\$ 4,850.00
3 x Milking Machine Testing	20	\$56,000.80
1 x Milking Machine Testing Refresher	2	\$ 1,000.00
1 x Pump Selection	5	\$ 2,000.00
1 x Farm Dairy Effluent Hydraulic Design	6	\$ 3,000.00
<b>9 courses</b>	<b>60</b>	<b>\$73,815.80</b>

It is noted that 20% of all course registrations in 2016 came from non-MPTA Members.

As expected, the drastically reduced income from training courses has affected our profit resulting in a reduced amount of \$14,617 which has been allocated as Course Royalties and will be transferred to MPTA - this is a charge for Technology Training Centre to use MPTA's course material and IP each year. The allocation and transfer of this amount results in Technology Training Centre reporting a nil profit for the 2016 year.

With the improved payout and the requirement for apprentices to undergo our training courses, we are optimistic that 2017 may bring some restored interest and uptake of our training.

### Financial Report:

As at 9/03/17 TTC has \$35,839.75 cash in the bank, plus debtors of \$25,276.31, less creditors of \$30,233.12 (includes the Royalties figure of \$14,617 mentioned above) - giving a net position of \$30,882.94

### Looking to the Future:

The launch of our Industry Apprenticeship last year will secure additional trainees through our suite of courses. There are currently 25 apprentices signed-up and we look forward to delivering the specific industry skills these apprentices need to become highly skilled and knowledgeable industry professionals.

Our Liner Selection course has been converted to an online format and testing is being done on this prior to release. Other online courses are Stray Voltage and Introduction to Milking Machines. By offering courses online Members can utilize this training at any time and don't have to wait for a date to be scheduled or don't have to travel for the training.

The MPTA is a Member Association and we work for you, our Members. So, if there is some particular training that you feel would be beneficial to Members or there is a topic you would like us to research then please let your thoughts be known.

For our training to be successful it is crucial that we have the support from our Members by placing participants on courses – courses that are designed with our Member's needs in mind. Thank you to those Members who have supported our training courses over the past years and I look forward to continued support throughout this year.

A handwritten signature in blue ink, appearing to read 'M Scott', with a large, stylized flourish at the end.

Maria Scott  
Executive Officer  
Technology Training Centre

Date: 14/03/2017