

Technology Training Centre Report for MPTA AGM 17/03/15

The TTC was established in 2007 and is a wholly owned subsidiary of MPTA. Its sole purpose is to deliver training and development initiatives to MPTA Members and other interested parties.

2014 Course Activity:

The challenges to secure participants on training courses continued throughout 2014. Although we did achieve a slight increase in the number of courses run and the number of participants trained on the previous year, the income derived from this training was slightly down on 2013 's income. 2014 was a very busy year for most Members and I was often told that they were too busy to take people off a job to do training. Of course, this is understood and a great predicament to be in - this is great news for our Members as the payout soared, however, not such great news for us in relation to securing attendees on courses.

The 2014 Member Survey highlighted overwhelming support for the flexibility of online training and I am pleased to report that we now have two online courses available which will save time and money for our Members while making this training more accessible to learners. I look forward to the uptake of these courses improving the figures for the coming year.

In 2014 the following	courses	were	run:
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Course	# of participants	\$ revenue (excl. gst & exps)
2 x Liner Selection	22	\$ 3,667.39
2 x Milk Quality & Grade Troubleshooting	14	\$ 8,025.77
5 x MMTC	36	\$ 96, 670.00
2 x Mastitis & Liner Selection incl T/shooting	11	\$ 8,160.00
8 x Pump Selection	56	\$ 35,045.00
4 x Farm Dairy Effluent Hydraulic Design	28	\$ 24.100.00
3 x Farm Water Reticulation Design	22	\$ 13,550.00
1 x Small Drinking Water Supplies	8	\$ 5,650.00
27 courses	197	\$ 194,868.16

It is noted that over a quarter of all course registrations in 2014 came from non-MPTA Members.

The Pump Selection course continues to prove itself to be a valuable asset with 56 participants attending the eight courses that were run. This is a Grundfos course which we have generously been given the full rights to deliver and I would like to again acknowledge and thank Grundfos for their ongoing support for this course by way of providing pump manuals and technical handbooks free of charge for participants.

Although our revenue was slightly down on the previous year I am pleased to report that a amount of \$58,804.32 has been transferred to MPTA last week for 2014 Course Royalties – this is a charge for Technology Training Centre to use MPTA's course material and IP each year.

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Financial Report:

As at 13/03/2015 TTC has \$16,047.63 cash in the bank, plus debtors of \$27045.70, less creditors of \$18995.83 - giving a net position of \$24097.50

Looking to the Future:

MPTA is moving with the times with the introduction of the two new online learning courses and we will continue to explore avenues for other course material that can be placed online. This means that trainees can do these courses in their own time online, without having to wait for a course to be scheduled and without having to travel to the course. The two courses available are Introduction to Milking Machines and Stray Voltage.

As you have already heard, we are very excited about the pending launch of our Industry Apprenticeship. It has been a <u>very</u> long time in the making and we are almost there. The uptake of the apprenticeship will also provide additional trainees through our suite of courses and we look forward to delivering the specific industry skills these trainees need to become highly skilled and knowledgeable industry professionals.

The renovations at the training centre in Palmerston North have been completed and offer a larger, more professional and more practical training space.

The MPTA is a Member Association and we work for you, our Members. So, if there is some particular training that you feel would be beneficial to Members or there is a topic you would like us to research then please let your thoughts be known.

Thank you to those Members who have supported our training courses over the past years. For our training to be successful it is crucial that we have the support from our Members by placing participants on courses – courses that are designed with our Member's needs in mind.

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